EARLY ADMINISTRATIVE OFFICE 1026 Early Blvd. Early, Texas 76802 (325) 643-5563 Boyd J. "Jimmy" Chambers

BRADY OFFICE

203 South Blackburn St. Brady, Texas 76825 (325) 597-2252 (888) 597-3522 Toll-Free Jeff Bedwell

COLEMAN OFFICE

215 W. Elm St. Coleman, Texas 76834 (325) 625-2165 Scott G. Ogden Andrew Young

COMANCHE OFFICE

701 West Central Ave. Comanche, Texas 76442 (325) 356-1616 Travis McKinney Jessica Railsback

EARLY OFFICE

1038 Early Blvd. Early, Texas 76802 (325) 643-5563 (877) 818-1759 Toll-Free Marcus Amthor Matthew Iley

HASKELL OFFICE

550 South Second St. Haskell, Texas 79521 (940) 864-8565 Dale E. Bullinger

SAN ANGELO OFFICE

1021 S. Koenigheim St. San Angelo, Texas 76903 (325) 658-8545 (877) 884-0006 Toll-Free *Brian F. Meeks*

SAN SABA OFFICE

P.O. Box 130 110 North High St. San Saba, Texas 76877 (325) 372-3700 (325) 372-3703 *Marcus Amthor Jeff Bedwell*

DIRECTORS

Robby Halfmann, Chairman Kenneth Harvick, Vice Chairman Mike Finlay Philip Hinds Steven Lehrmann Burl D. Lowery



Serving Those Who Serve the Nation

This July 17 will mark 100 years since President Woodrow Wilson signed the National Farm Loan Act into law, breathing the first life into the Farm Credit System. It is only appropriate now to reflect on all the good things we have accomplished over the past 100 years.

In 1942, Farm Credit was celebrating its 25th anniversary when the country had just entered World War II. The editors of New Orleans Farm Credit News wrote:



"25 years! The [Federal Land] banks are serving hundreds of thousands and in the troubled days to come they will be solid anchors in the storm."

From 1942 to 1945, Farm Credit passed this important test as it helped feed a nation at war. That may well have been the most challenging time in American history, but there have been other very trying times for American farmers and ranchers since then. Farm Credit has been there every time to provide a solid anchor in the storm.

Like any company that survives for 100 years, we have had to change with the times. The folks who worked in Farm Credit in the early years would not recognize us today, but we still provide the same service that we always have. At the end of the day, our objective is still the same — to improve the income and well-being of American farmers and ranchers.

As interesting as our past is, I am more excited about our future. I believe our business will continue to grow and prosper as more people learn about and experience the cooperative way of doing business. There is something very satisfying about getting a check back from your banker every year that other types of lenders can't match. This year we made cash patronage payments to our members totaling \$5.6 million, another record. This payment reduced our average borrower's already low interest rates by around 1.5 percentage points.

I am very proud of what we have accomplished over the past 100 years, and with our board, staff and members, there are no limits on what we can achieve during the next 100!

Sincerely,

J. Chamber Boyd

Boyd J. "Jimmy" Chambers Chief Executive Officer



UNDERSTANDING FARM CREDIT AT 100

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In March 1984, **Progressive Farmer** did an article on

borrower Buster

Hatchett and his family.

Central Texas still lends

to this family today.

e at Central Texas Farm Credit are extremely proud to be a part of the national Farm Credit System, which is

Form 502 2500 10-31

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celebrating a century of financial support to rural communities and agriculture. The celebration will culminate July 17, 2016, exactly 100 years after President Woodrow W. Wilson signed the law authorizing Farm Credit's original charter.

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We're especially excited to honor this momentous occasion, because we have been serving our rural communities since 1917, the year that farmers began forming lending cooperatives.

The Farm Credit System dates back to the early 1900s, when farmers had difficulty obtaining financing. Our nation's leaders saw the need for a steady, reliable source of competitively priced credit to preserve an important economic sector: agriculture.

Farm Credit's charter is unique within the financial services industry because it was written with that mission in mind. Since then, Farm Credit has been a consistent and able partner for agriculture through devastating weather events and economic downturns, even as other financial institutions have entered and exited the largely unpredictable ag lending market.

So what sets Central Texas Farm Credit and other Farm Credit System entities apart from traditional banks?

- Unlike commercial banks, we do not accept deposits or focus on generating fees with our products.
- The charter for a traditional bank is broad, while ours is much narrower and sector-specific.
- We are authorized to make loans and provide financial services that specifically serve farmers, ranchers and rural communities.
- We are privately owned by the people who borrow from us. Our cooperative structure means earnings are distributed to our borrowers — that is, the farmers, landowners and agribusinesses who own the co-op.

Agriculture is an increasingly capital-intensive business. The cost of land, equipment, feed, seed and fertilizer has grown astronomically over the past 20 years. The cost of that capital is a critical factor in the farming business model. Fortunately for farmers and ranchers in our area, Farm Credit reaches its centennial stronger than ever.

We have a healthy amount of capital, and are a streamlined and efficient organization. We are also responding to the needs of the next generation — entrepreneurial farmers who will be the backbone of tomorrow's rural communities — while continuing to serve established farmers.

Rural financing is our unique niche, and we like it. With a highly experienced agricultural lending staff — most of whom reside right here in the communities we serve — we spend

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Loan application, 1924



Ca. 1980 — a group of colleagues from the old San Angelo Federal Land Bank region, which included Central Texas, at a retirement party for A.E. Prugel, front row third from the left, manager of Sonora FLBA.

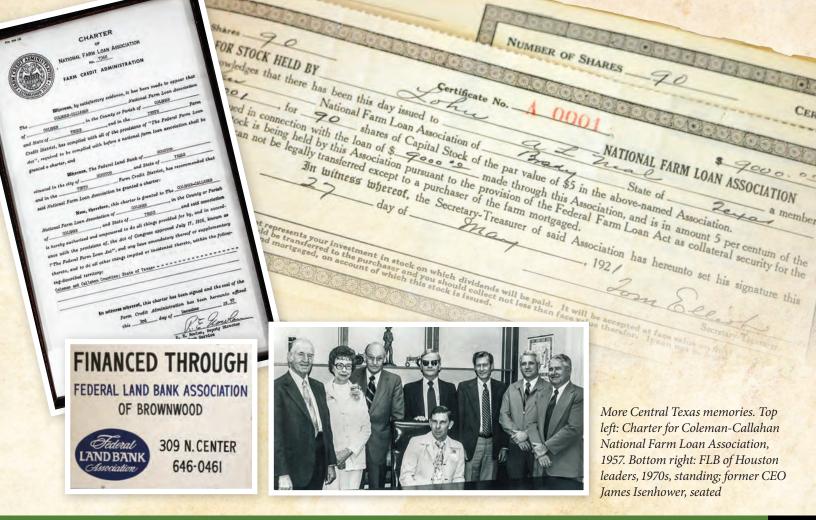
our days serving our neighbors. It doesn't get better than that. And our service doesn't end there — we believe in community involvement, from hosting customer appreciation dinners to offering youth scholarship programs to sponsoring local charitable events.

Central Texas Farm Credit is honored to have been able to serve our rural communities for 99 years! Not many businesses have such a long lifespan. We've been through many name changes since that time, but our focus has always been the same: to provide financing to farmers and ranchers in good times and bad.

Looking ahead to the next century, we are hoping for an even stronger rural America. And maybe, along with it, a better understanding by folks not just in rural areas but across the nation of how Farm Credit contributes to this goal.

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Central Texas memorabilia. Note the 1917 date on the loan application, bottom.



A WARM WELCOME TO OUR NEW EMPLOYEES



Danna Boswell was hired as a receptionist by Central Texas Farm Credit in September 2015. San Saba natives Danna and her husband, Matt, are parents to Edith, 5, and Anlee, whom they welcomed in March 2016. Matt is the sheriff for San Saba County.

Danna says the best part of working for Central Texas is that "the association genuinely cares about its memberborrowers. I'm able to see the positive changes we bring to our customers' lives, and it's very rewarding."



Emily Browning spent several months as an intern with Central Texas in the spring of 2016. She graduated from Tarleton State University in May with a bachelor's degree in agricultural services and development, with a concentration in Extension and industry.

Emily said she "gained invaluable knowledge about the Farm Credit System from the loan officers."

Emily hails from Stephenville and enjoys spending time with her family, especially her two young nephews. She also has a love for photography. She recently married Cameron Short, a native of Haskell.



Keri Stuart joined the Central Texas Farm Credit team in January as a credit analyst trainee. She attended Angelo State University, where she earned a degree in accounting in 2013.

Keri's parents farm and have a cattle operation in her hometown of Rochelle. Keri and her husband, Bo, also farm and raise cattle and sheep near their home in Mercury, Texas.

She enjoys spending time with her family and three dogs as well as hunting and fishing. Keri says the most rewarding part of her job is "providing a way to help sustain and grow the agricultural industry."